

YAO LASER / ROUTING WORKSHEET

Equipment inquiry or battery supply inquiry?

A worksheet that separates laser equipment, PACK line, cells, ESS products, and mixed-scope projects before first contact.

Audience	Visitors deciding whether the next conversation belongs with equipment, battery products, or both.
Recommended route	YaoLaser gateway route
Use before	First supplier call, RFQ comparison, or internal project handoff.

1 How to use this file

Help the first reply go to the right specialist path instead of turning into a broad sales handoff.

Field to prepare	Notes before sending
Inquiry goal	Fill this with project-specific information or mark it as unavailable.
Product or process	Fill this with project-specific information or mark it as unavailable.
Drawings available	Fill this with project-specific information or mark it as unavailable.
Target region	Fill this with project-specific information or mark it as unavailable.
Timeline	Fill this with project-specific information or mark it as unavailable.
Decision owner	Fill this with project-specific information or mark it as unavailable.

1 Decide the primary intent

- If the buyer wants to build a line, station, welding process, test fixture, or automation flow, start with equipment routing.
- If the buyer wants cells, packs, BESS products, containers, or storage-product supply, start with battery product routing.
- If both are needed or the request is unclear, send the context to YaoLaser routing support first.

2 What each route needs

- Huiyao Laser needs product drawings, process target, output requirement, material details, and acceptance evidence expectations.
- BatteryPackLine needs product category, target region, compliance needs, sourcing timeline, and commercial quantity.
- YaoLaser needs enough context to separate equipment, product sourcing, and document evidence requests.

3 Avoid common routing mistakes

- Do not treat a general battery project as a product page request on YaoLaser.com.
- Do not send equipment drawings to a product-sourcing route without stating manufacturing intent.
- Do not ask for price before route, product format, destination, and decision owner are clear.

Checklist: Route selection worksheet

If your need is...	Best first route	Prepare before sending
Laser welding station	Huiyao Laser	Part drawing, weld target, sample plan
Battery PACK assembly line	Huiyao Laser / PACK route	Cell format, module structure, output target
Cells or battery packs	BatteryPackLine	Product category, region, quantity, compliance need
ESS container or storage product	BatteryPackLine	Application, capacity, delivery country
Unsure or mixed scope	YaoLaser routing support	Goal, timeline, available files, decision owner
Technical proof or resource request	YaoLaser resources	Which decision the document should support

Supplier reply review

Supplier claim	Evidence received	Verified by	Decision / open issue

Keep claims, attachments, and unresolved points in the same row so later decisions are traceable.

Internal routing notes

Field	Notes
Prepared by	
Project or account	
Target region	
Decision owner	
Recommended next route	
Files attached	
Open questions	

Final handoff note

Attach drawings, sample photos, target region, timeline, and decision owner before sending the inquiry onward.
If a line item is unknown, mark it openly instead of letting the supplier assume the scope.